



# Supply Chain MANAGEMENT

## MICROSOFT BUSINESS SOLUTIONS-NAVISION

### WHOLESALE DISTRIBUTION

**Microsoft® Business Solutions-Navision®**  
**Wholesale Distribution gives you a powerful way to satisfy your customers.**

#### Key Benefits:

- Win customer loyalty by serving your customers better.
- Improve your customer responsiveness through better organization.
- Reduce costs so that you can offer more competitive prices.

Success in the world of wholesale distribution means being agile enough to fulfill all your customers' demands, while also managing constantly changing everyday business challenges. Thriving wholesale distributors do more than just process orders, they deliver unique customer value with on-time deliveries, easy transaction processing, and fast response times to customers' needs.

With hundreds or thousands of orders processed everyday, you need more than just good instincts to drive your business forward; you need quick reflexes to respond even faster to changing windows of opportunity. Microsoft Business Solutions-Navision delivers the seamless handling, storing, picking, and dispatching optimization you need to continually meet your customers' unique needs while still growing your business.

As a fully customizable end-to-end business solution with built-in wholesale distribution functionality, Microsoft Navision empowers wholesale distributors with quick reflexes to manage fast changing customer requirements while maintaining long-term profitability. Combining functionality for distribution, financial management, supply chain management, customer relationship management, and e-business into a single integrated package, Microsoft Navision ensures the integrity of your company's information and helps your business to realize it's full potential.

#### Information at Your Fingertips

With an infinite number of available dimensions for reporting on trends and gaining greater business insights, as well as special FlowFields, drill-down and lookup buttons for transparency, and real-time trace ability, Microsoft Navision delivers the technology you need to make speedier business decisions. With Microsoft Navision, you can react more rapidly to new competitive challenges, based on reliable, real-time business information, and you can leverage the solution's integrated Internet capabilities to get closer to the partners you depend on and the customers you serve.

#### Focus on Business, Not IT

You can't stay ahead of your competition if your employees can't use your business solution. That's why Microsoft Business Solutions makes Microsoft Navision easy to use and maintain. The solution lets you work faster and more efficiently without focusing on the technology behind it. Information entered into the Microsoft Navision database in one application is always simultaneously available for use in other applications in real-time, so

employees can optimize your business processes and leverage your corporate knowledge.

**Boost Your Performance**

Microsoft Navision helps you boost your company's performance with up-to-date business information so you can easily and quickly re-configure your inventory levels, adjust your space allocation, change your output schedules, and even increase your order handling, with just a simple click of the mouse. Full information visibility from the warehouse floor to the back office means you always have your finger on the pulse of your customers' needs, so you can optimize your supply chain and streamline your order processing whenever last minute demands require it.

**Integrated Connectivity**

E-business is a way of thinking that focuses on gaining value from a fast paced and collaborative marketplace – one that offers great potential for growth. It is also a new strategy for optimizing external relationships. Microsoft Navision's integrated e-business applications, Commerce Gateway and Commerce Portal, enable you to provide partners, customers, and vendors with up-to-date order information and self-service functions via Internet-gateways, customized Web portals, and mobile devices 24-hours a day, seven days a week.

Microsoft Navision is an intuitive business management solution that gives you the freedom to focus on running your business rather than concentrating on your IT solution. This is why wholesale distributors worldwide rely on Microsoft Navision to streamline their operations, increase their productivity, and drive their companies' success. Shouldn't you?

**About Microsoft Business Solutions**

Microsoft Business Solutions, a division of Microsoft, offers a wide range of integrated, end-to-end business applications and services designed to help small, midmarket, and corporate businesses become more connected with customers, employees, partners, and suppliers. Microsoft Business Solutions' applications optimize strategic business processes across financial management, analytics, human resources management, project management, customer relationship management, field service management, supply chain management, e-commerce, manufacturing, and retail management. The applications are designed to provide insight to help customers achieve business success. More information about Microsoft Business Solutions can be found at

<http://www.microsoft.com/BusinessSolutions>

**Address:**

Microsoft Business Solutions

Frydenlunds Allé 6

2950 Vedbaek

Denmark

Tel +45 45 67 80 00

Fax +45 45 67 80 01

<http://www.microsoft.com/BusinessSolutions>

Key Features	Description
KEY FUNCTIONALITY FEATURES	<ul style="list-style-type: none"> <li>▪ Distribution</li> <li>▪ Inventory Management</li> <li>▪ Warehousing</li> <li>▪ Order Processing</li> <li>▪ Returns Management</li> <li>▪ Pricing for Sales &amp; Purchasing</li> <li>▪ Inventory Costing</li> <li>▪ Shipment &amp; Delivery</li> <li>▪ Bill of Materials</li>   <li>▪ General Ledger</li> <li>▪ Sales and Receivables</li> <li>▪ Sales Analysis &amp; Invoicing</li> <li>▪ Fixed Assets</li> <li>▪ Budgets</li> <li>▪ Multilanguage</li> <li>▪ Multicurrency</li> <li>▪ Advanced Dimensions</li>   <li>▪ Contact Management</li> <li>▪ Task Management</li> <li>▪ Document Management</li> <li>▪ Service Item Management</li> <li>▪ Service Contract Management</li>   <li>▪ Commerce Portal</li> <li>▪ Commerce Gateway</li> <li>▪ User Portal</li> </ul>

**System Requirements**

TO OBTAIN ALL OF THE FEATURES MENTIONED IN THIS FACT SHEET, THE FOLLOWING MODULES AND TECHNOLOGIES ARE REQUIRED:	<p>Microsoft Navision supports graphical 32-bit technology and genuine client server, multitasking environment. The following operating systems are supported:            Client 32-bit: Windows® XP, Windows® 2000, Windows® NT, and Windows® 98            Server: Microsoft® Business Solutions–Navision® Database Server: Windows 2000, Windows NT.</p> <ul style="list-style-type: none"> <li>▪ Microsoft® SQL Server® Option for Navision:               <ul style="list-style-type: none"> <li>○ Operating System: See requirements for Microsoft SQL Server 2000. See requirements for MSDE 2000</li> <li>○ Other Applications: Microsoft SQL Server 200, SP3, MSDE SP3.</li> </ul> </li> </ul> <p>Please refer to the detailed system requirements document for more information.</p>
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5 Hill Street, PO Box 65 • Kitchener, ON, Canada • N2G 3X4  
 (O) 519-885-2040 • (F) 519-885-5674 • (TF) 866-565-3797